

(877) 225-2568 | ipedshelp@rti.org OMB NO. 1850-0582 v.29 : Approval Expires 8/31/2022

# 2021-22 Survey Materials > Form

## Finance for degree-granting private, for-profit institutions

Overview

### Overview

The purpose of the IPEDS Finance component is to collect basic financial information from items associated with the institution's General Purpose Financial Statements.

## **Data Reporting Reminder:**

• Report data to accurately reflect the time period corresponding with the IPEDS survey component, even if such reporting is seemingly inconsistent with prioryear reporting. For example, if a summer term began later than usual due to Coronavirus Pandemic postponements, continue to report using the timeframes as defined in the IPEDS instructions. NCES expects that some data reported during the 2021-22 data collection year will vary from established prior trends due to the impacts of Coronavirus Pandemic. If an error edit is triggered even when submitting accurate data, please indicate in the corresponding context box or verbally to the Help Desk that the seemingly inconsistent data are accurate and reflect the effects of Coronavirus Pandemic.

#### Changes to reporting for 2021-22:

• There are no changes to the 2021-22 collection.

#### Resources:

• To download the survey materials for this component: Survey Materials

If you have questions about completing this survey, please contact the IPEDS Help Desk at (877) 225-2568.

## Finance - Private for-profit institutions

## General Information - Fiscal Year and Audit: FASB-Reporting Institutions

Reporting Reminder:

- To the extent possible, the finance data requested in this report should be provided from your institution's audited General Purpose Financial Statements (GPFS).
- Please refer to the instructions specific to each screen of the survey for details and references.

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	Beginning: month/year (MMYYYY)	Month:		Year:		
	And ending: month/year (MMYYYY)	Month:		Year:		
	pinion nstitution receive an unqualified opinion on its General Purpose Financial Sta nly in combination with another entity, answer this question based on the au		tor for the	fiscal year noted abov	ve? (If your	institution is
$\circ$	Unqualified					
$\circ$	Qualified (Explain in box below)					
0	Don't know OR in progress (Explain in box below)					
3. Does yo	our institution account for Pell grants as pass through transactions (a simp ?	le payment on the stude	nt's accou	nt) or as federal gran	t revenues	to the
0	1 Pass through (agency)					
$\circ$	Federal grant revenue					
$\circ$	Does not award Pell grants					
4. What ty	pe of business structure is the institution for tax purposes?					
0	Sole Proprietorship					
$\circ$	Partnership (General, Limited, Limited Liability)					
$\circ$	C Corporation					
$\circ$	S Corporation					
$\circ$	Limited Liability Company (LLC)					
Therefore,	ay use the box below to provide additional context for the data you have repo you should write all context notes using proper grammar (e.g., complete se d by students and parents (e.g., spell out acronyms).					

# Part F - Income Tax Expenses

	Most recent fiscal year ending befo	re October 2021	
If the inst	titution reported its business structure is a C Corporation or Limited Liability Compa categories:	ny (LLC), it will report amounts for the t	following income tax expenditure
Line No.	1 Income Tax Expenses	Current year amount	Prior year amount
01	Federal income tax expenses		
02	State and local income tax expenses		
03	Please designate who paid the reported tax expenses for your institution:		
	Taxes were aggregate amounts paid by the multi-institution or multi-ca	ampus organization indicated in IC Hea	der for all associated institutions
	Taxes were aggregate amounts paid by a multi-institution or multi-can	npus organization NOT indicated in IC I	Header for all associated institutions
	Taxes were amounts paid by the reporting institution		
Therefore, yo	use the box below to provide additional context for the data you have reported all ou should write all context notes using proper grammar (e.g., complete sentence by students and parents (e.g., spell out acronyms).	•	

# Part A - Balance Sheet Information, Page 1

Line no.	Assets, Liabilities, and Equity	Current year amount	Prior year amoun
	<u>Assets</u>		
01	Total assets		
01a	Long-term investments		
01b	Property, plant, and equipment, net of accumulated depreciation		
01c	Intangible assets, net of accumulated amortization		
	<u>Liabilities</u>		
02	Total liabilities		
02a	Debt related to property, plant, and equipment		
	<u>Equity</u>		
03	Total equity <b>CV</b> = (A01 - A02)		
04	Total liabilities and equity  CV = (A02 + A03)		
refore, y	y use the box below to provide additional context for the data you have reported ab you should write all context notes using proper grammar (e.g., complete sentences I by students and parents (e.g., spell out acronyms).		

# Part A - Balance Sheet Information, Page 2

	Most recent fiscal year ending before Octor If your institution is a parent institution then the amounts reported in Parts A and		hild institutions.
Line no.	Plant, Property and Equipment	Ending balance	Prior Year Ending balance
05	Land and land improvements		
06	Buildings		
07	Equipment, including art and <u>library</u> collections		
08	Construction in Progress		
09	Other		
10	Total Plant, Property, and Equipment <b>CV</b> =[(A05+A09)]		
11	Accumulated depreciation		
12	Property, Plant, and Equipment, net of accumulated depreciation (from A1b)		

Part B - Summary of Changes in Equity

Line No.	Revenues, Expenses, Gains, and Losses	Current year amount	Prior year amount
01	Total <u>revenues</u> and investment return		
02	Total <u>expenses</u>		
03	Sum of specific changes in equity CV=[B04-(B01-B02)]		
04	<u>Net income</u>		
05	Other changes in equity		
06	Equity, beginning of year		
07	Adjustments to beginning net equity CV=[B08-(B04+B05+B06)]		
08	Equity, end of year (from A03)		
fore, you sho	e box below to provide additional context for the data you have repor- uld write all context notes using proper grammar (e.g., complete sent lents and parents (e.g., spell out acronyms).		

Part C-1 - Scholarships and Fellowships

Line No.	<u>Scholarships and Fellowships</u>	Current year amount	Prior year amount
01	Pell grants (federal)		
02	Other federal grants (Do NOT include FDSL amounts)		
03a	Grants by state government		
03b	Grants by local government		
04	<u>Institutional grants</u>		
05	Total revenue that funds scholarships and fellowships CV=[C01++C04]		
06	<u>Discounts and Allowances</u> applied to <u>tuition and fees</u>		
07	<u>Discounts and Allowances</u> applied to <u>auxiliary enterprise revenues</u>		
08	Total Discounts and Allowances CV=[C06+C07]		
herefore, you s	the box below to provide additional context for the data you have reported above. Contex nould write all context notes using proper grammar (e.g., complete sentences with punct judents and parents (e.g., spell out acronyms).	-	

Part C-2 - Sources of Discounts and Allowances

		Most recent fisca	al year ending be	fore October 2021			
				Amount of Sour	ce Applied to:		
Line No.	Source of Discounts and Allowances	Tuition and fe		Auxiliary enterpri allowa		Total discount	s allowances
110.		Current year amount	Prior year amount	Current year amount	Prior year amount	Current year amount	Prior year amount
12	Pell grants (federal)						
13	Other federal grants (Do NOT include FDSL amounts)						
14	Grants by state government						
15	Grants by local government						
16	Endowments and gifts						
17	Other institutional sources <b>CV</b> =[C18-(C12+C13+ +C16)]						
18	Total (from Part C1 line 6, 7 and 8)						

## Part D - Revenues by Source

ne No.	Source of Funds	Current year amount	Prior year amou
01	<u>Tuition and fees</u> (net of amount reported in Part C, line 06)		
	Government Appropriations, Grants and Contracts		
02a	Federal appropriations		
02b	Federal grants and contracts (Do not include FDSL)		
03a	State appropriations		
03b	State grants and contracts		
03c	Local government appropriations		
03d	Local government grants and contracts		
	Private gifts grants and contracts		
04	Private gifts grants and contracts		
	Other Revenue		
05	Investment income and investment gains (losses) included in net income		
06	Sales and services of educational activities		
07	Sales and services of <u>auxiliary enterprises</u> (net of amount reported in Part C, line 07)		
12	<u>Hospital revenue</u>		
08	Other revenue CV=[D09-(D01++D07+D12)]		
09	Total revenues and investment return		
10	12-month Student FTE from E12		
11	Total revenues and investment return per student FTE <b>CV</b> =[D09/D10]		
	e the box below to provide additional context for the data you have reported above should write all context notes using proper grammar (e.g., complete sentences wis students and parents (e.g., spell out acronyms).		

Part E-1 - Expenses by Functional Classification

#### Most recent fiscal year ending before October 2021 Report Total Operating AND Nonoperating Expenses in this section Total amount Salaries and wages Prior Year Prior Year Line No. **Expense: Functional Classifications Total Amount** Salaries and wages (1) (2) 01 Instruction 02a Research 02b Public service 03a Academic support 03b Student services 03c Institutional support 04 <u>Auxiliary enterprises</u> Net grant aid to students, 05 net of discount/allowances **Hospital services** 10 Other expenses and Deductions 06 **CV**=[E07-(E01+...+E10)] 07 **Total expenses and Deductions**

Part E-2 - Expenses by Natural Classification

art E E Expor	oce by Mataran endeemedien		
	Most recent fiscal year ending before October 202	21	
Line No.	Expense: Natural Classifications	Total Amount	Prior year amount
07-2	Salaries and Wages(from Part E-1, Column 2 line 07)		
07-3	<u>Benefits</u>		
07-4	Operation and Maintenance of Plant (as a natural expense)		
07-5	<u>Depreciation</u>		
07-6	Interest		
07-7	Other Natural Expenses and Deductions CV=[E07-1 - (E07-2 + + E07-6)]		
07-1	Total Expenses and Deductions (from Part E-1, Column 1 Line 07)		
08-1	12-month Student FTE (from E12 survey)		
09-1	Total expenses and deductions per student FTE CV=[E07-1/E08-1]		
Therefore, you sho	e box below to provide additional context for the data you have reported above. Context uld write all context notes using proper grammar (e.g., complete sentences with punctual dents and parents (e.g., spell out acronyms).		

07-7	Other Natural Expenses and Deductions CV=[E07-1 - (E07-2 + + E07-6)]		
07-1	Total Expenses and Deductions (from Part E-1, Column 1 Line 07)		
08-1	12-month Student FTE (from E12 survey)		
	Total expenses and deductions per student FTE  CV=[E07-1/E08-1]  The box below to provide additional context for the data you have reported above. On the should write all context notes using proper grammar (e.g., complete sentences with		
ou may use t efore, you st	CV=[E07-1/E08-1]		
ou may use t	cthe box below to provide additional context for the data you have reported above. On the should write all context notes using proper grammar (e.g., complete sentences with		
ou may use t efore, you st	cthe box below to provide additional context for the data you have reported above. On the should write all context notes using proper grammar (e.g., complete sentences with		

## Part G - Financial Health

Most recent fiscal year ending before October 2021			
Line No.	Description (If your institution is a parent institution then the amounts reported should include ALL of your child institutions.)	Current year amount	Prior year amount
01	Pretax income		
02	Total revenues (from Part B, line 01)		
03	Total equity (from Part A, line 03)		
04	Total assets (from Part A, line 01)		
05	Adjusted equity		
06	Plant-related debt		
07	Total expenses (from Part B, line 02)		

herefore, you should write all context notes using proper grammar (e.g., complete sentences with punctuation) and common language that can be easily	01	Pretax income		
04 Total assets (from Part A, line 01)  05 Adjusted equity  06 Plant-related debt  07 Total expenses (from Part B, line 02)  You may use the box below to provide additional context for the data you have reported above. Context notes will be posted on the College Navigator well-herefore, you should write all context notes using proper grammar (e.g., complete sentences with punctuation) and common language that can be easily	02	Total revenues (from Part B, line 01)		
05 Adjusted equity  06 Plant-related debt  07 Total expenses (from Part B, line 02)  You may use the box below to provide additional context for the data you have reported above. Context notes will be posted on the College Navigator well-herefore, you should write all context notes using proper grammar (e.g., complete sentences with punctuation) and common language that can be easily	03	Total equity (from Part A, line 03)		
06 Plant-related debt 07 Total expenses (from Part B, line 02)  You may use the box below to provide additional context for the data you have reported above. Context notes will be posted on the College Navigator well herefore, you should write all context notes using proper grammar (e.g., complete sentences with punctuation) and common language that can be easily	04	Total assets (from Part A, line 01)		
Total expenses (from Part B, line 02)  You may use the box below to provide additional context for the data you have reported above. Context notes will be posted on the College Navigator well herefore, you should write all context notes using proper grammar (e.g., complete sentences with punctuation) and common language that can be easily	05	Adjusted equity		
Total expenses (from Part B, line 02)  You may use the box below to provide additional context for the data you have reported above. Context notes will be posted on the College Navigator well herefore, you should write all context notes using proper grammar (e.g., complete sentences with punctuation) and common language that can be easily inderstood by students and parents (e.g., spell out acronyms).	06	Plant-related debt		
herefore, you should write all context notes using proper grammar (e.g., complete sentences with punctuation) and common language that can be easily	07	Total expenses (from Part B, line 02)		
			n and common language the	at call be easily

## Prepared by

## Prepared by

Reporting Reminders:

- The name of the preparer is being collected so that we can follow up with the appropriate person in the event that there are questions concerning the data.
- The Keyholder will be copied on all email correspondence to other preparers.
- The time it took to prepare this component is being collected so that we can continue to improve our estimate of the reporting burden associated with IPEDS.
- Please include in your estimate the time it took for you to review instructions, query and search data sources, complete and review the component, and submit the data through the Data Collection System.
- Thank you for your assistance.

This survey component was prepared by:				
0	Keyholder	O SFA Contact	0	HR Contact
0	Finance Contact	Academic Libra	ry Contact	Other
Name:				
Email:				
How many staff from you	r institution only were involved in th	e data collection and reporting pro	cess of this survey componer	nt?
	Number of Staff (including yourse	lf)		
How many hours did you and others from your institution only spend on each of the steps below when responding to this survey component? Exclude the hours spent collecting data for state and other reporting purposes.				
Staff member	Collecting Data Needed	Revising Data to Match IPEDS Requirements	Entering Data	Revising and Locking Data
Your office	hours	hours	hours	hours
Other offices	hours	hours	hours	hours

## **Purpose of Component**

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Part E: Expenses by Functional and Natural Classification

Part G: Financial Health

### **Purpose of Component**

The purpose of the IPEDS Finance component is to collect basic financial information from items associated with the institution's General Purpose Financial Statements (GPFS). Item areas include:

- Income Tax Expenses (if applicable)
- Balance Sheet Information
- Summary of Changes in Equity
- Scholarships and Fellowships
- Sources of Discounts and Allowances
- Revenues and Investment Return
- Expenses by Functional and Natural Classification
- · Financial Health

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## **Changes in Reporting**

There are no changes to the 2021-22 collection.

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## **General Instructions**

## **Reporting Period Covered**

The starting point for reporting should be amounts reported in the GPFS for the **most recent fiscal year ending before October 1, 2021**. For institutions with fiscal years ending on December 31, this would be the calendar year 2020.

Data providers for this component should be familiar with college and university accounting policies and practices as described by the National Association of College and University Business Officers (NACUBO). To provide additional help, accounting terms are underlined and linked to definitions found in the online glossary.

Four different types of data appear in this component. There are data:

- Institutions provide from their GPFS and/or underlying records.
- That are prior year data, shown in red, which can be used as a comparison with the current year's data being reported.
- That are carried forward from one part of the component to another part to ensure that the data are internally consistent.
- · Calculated from the other data elements.

In the latter two cases, the data provider is requested to check that the carried forward data and the calculated data are consistent with the data found in the institution's GPFS. If the data carried forward or calculated are not consistent with the institution's GPFS, then an error in data entry may have occurred.

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#### **Context Boxes**

Context boxes are provided to allow institutions to provide more information regarding survey component items. Note that some context boxes are posted on the <u>College Navigator Website</u>, which is the college search tool offered by NCES. NCES will review entries in these context boxes for applicability and appropriateness before posting them on the <u>College Navigator Website</u>; institutions should check grammar and spelling of their entries.

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## Coverage

#### **What to Include**

The reporting entity's financial accounting policies and procedures should be the beginning basis for reporting to this IPEDS survey component. However, deviations from the GPFS may be required to respond to this IPEDS survey component. Some of these deviations include:

- If financial categories in the institution's GPFS are more aggregated than required for this IPEDS survey component, then use underlying institutional records to determine the necessary amounts.
- If financial categories in the institution's GPFS are more detailed than required, then combine the GPFS amounts and report only the combined number for this IPEDS survey component.
- If amounts are reported in categories in the GPFS that differ from those required for the IPEDS survey, move those amounts to the IPEDS-requested categories.
- Report all financial amounts in WHOLE DOLLARS only, omitting cents.
- For any item on the survey component where exact data do not exist in the GPFS, please give estimates.

#### What NOT to Include

Do not report any projected amounts for future years. Do not make adjustments for prior-year corrections unless they are included as such corrections in the GPFS.

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## **Additional Instructions for Institutions Reporting Finance Data for Other Institutions**

Most degree-granting institutions reporting IPEDS data report all their data for each IPEDS component, including this finance component. However, some institutions (called "children") are set up to report only certain parts of the IPEDS finance component, while the "parent" institution reports all portions of the finance component but **does NOT double count** those items already reported by the children institutions. Here is what each type of institution should report:

Part	Parent Institution	Child Institution
Part F - Income Taxes	Reports sum of parent and child data	Does not report
Part A - Balance Sheet	Reports sum of parent and child data	Does not report
Part B – Summary of Change in Equity	Reports sum of parent and child data	Does not report
Part C-1 – Student Scholarships and Fellowships	Reports parent data only	Reports child data only
Part C-2 – Sources of Discounts and Allowances	Reports parent data only	Reports child data only
Part D – Revenues and Investment Return	Reports parent data only	Reports child data only
Part E-2 – Expenses by Functional Classification	Reports parent data only	Reports child data only
Part E-1 – Expenses by Natural Classification	Reports parent data only	Reports child data only
Part G - Financial Health	Reports sum of Parent and Child data	Does not report

Parent institutions should report the sum of parent and child data for Parts A, B and G, and should report parent data only in parts C, D and E. This is done so that student grants, revenues and investment return, and expenses by function are not double counted by parent and child institutions.

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#### **Web Tutorials**

You can consult the <u>IPEDS Website's Trainings & Outreach</u> page which contains several tutorials on IPEDS data collection, a self-paced overview of IPEDS tools, and other valuable resources.

#### **IPEDS Resource Page**

The <u>IPEDS Website's Reporting Tools</u> page contains frequently asked questions, a link to data tip sheets, tutorials, taxonomies, information centers (e.g., academic libraries, average net price, human resources, race/ethnicity, etc.), and other valuable information.

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### Where to Get Additional Help for Reporting Finance on this Component

There may be places on and off your campus to get assistance in reporting.

#### **Assistance on campus**

Although institutions may be organized in different ways and use different titles for offices, an office on your campus that might help you to report data on this survey component might be called:

- · Office of the Chief Financial Officer
- Office of Administration and Finance
- · Office of Finance
- · Office of Budget
- Office of Financial Services
- Office of the Comptroller (or Controller)
- · Office of Accounting

#### **Assistance off campus**

Additional references may be found in the National Association of College and University Business Officers' (NACUBO) Financial Accounting and Reporting Manual (FARM) which is available online. Additional information may be found at the NACUBO website (<a href="www.nacubo.org">www.nacubo.org</a>). Someone at your institutions in one or more of the offices listed above may already have access to the FARM.

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### Where the Reported Data Will Appear

Data collected through IPEDS will be accessible at the institution and aggregate levels.

At the institution-level, data will appear in the:

- College Navigator Website
- IPEDS Use the Data portal
- IPEDS Data Feedback Reports
- College Affordability and Transparency Center Website

At the aggregate-level, data will appear in:

- IPEDS Data Explorer
- IPEDS Data Feedback Reports
- The Digest of Education Statistics
- The Condition of Education

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## **Detailed Instructions**

This section provides line-by-line instructions for each Part of the Finance Component.

In the instructions, numbers found in parentheses at the end of each line provide additional reference to paragraphs in the National Association of College and Universities' Business Officers' (NACUBO) Financial Accounting and Reporting Manual (FARM). There are also some references to the Statement of Financial Accounting Standards (SFAS).

## **General Information**

Fiscal Year: Enter the beginning and ending dates of the period covered for the reported financial data.

**Audit Opinion:** Check the appropriate box to indicate if the GPFS received an unqualified opinion from your auditors. A "qualified opinion" occurs when the auditor includes exceptions to the opinion that "The financial statements present fairly, in all respects, the financial position as of (date) and the results of the operations for the year ended, in conformity with accounting standards generally accepted in the United States." When no such exceptions are included, the opinion is considered "unqualified." If "qualified" is checked, please note in the context box the nature of the qualification. If the statements have not been audited, please check "Don't know OR in progress" and note in the context box that the GPFS are unaudited.

**Pell Grants:** Indicate whether the institution accounts for Pell Grants as pass-through payments or as federal revenue. If the institution does not award Pell Grants, select the applicable option.

Institutions that do receive Pell Grants have the option to report Pell Grants either as:

• Federal revenue and allowance to tuition and fees and/or auxiliary enterprises (for room and board, books, meals, etc.). If the Pell Grant is counted as federal revenue, then there should be an offsetting discount/allowance to tuition and fees revenue and/or auxiliary enterprise revenue so that the Pell

Grants are not being double counted in the institution's revenues. It is rare for private-for-profit institutions to treat Pell Grants this way. Do not choose this option unless you are absolutely certain it's correct.

OR

• As a pass-through transaction. A pass-through transaction is essentially a payment on the student's account where the institution is purely processing the Pell Grant and those monies are not counted by the institution until they come in as a tuition payment from the student. This option is sometimes referred to as an agency transaction. With this option Pell Grants are not counted as federal revenues and are not considered to be a discount/allowance to tuition and fees or auxiliary enterprises.

Please note that regardless of how Pell Grants are treated for revenues or expenses they should still be reported in Part C-1: Scholarships and Fellowships under Pell Grants.

**Business Structure:** Check the appropriate box to indicate the institution's business structure for tax purposes. If either a C Corporation or a Limited Liability Company (LLC) business structure is selected, the institution will be required to report "Federal" and "State and Local" income tax expenditures in Part F (if applicable).

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#### Part F - Income Tax Expenses

This section is only applicable to those institutions that have either a C Corporation or a Limited Liability Company (LLC) business structure. The institution should follow the Basic Principles for Income Tax Accounting, as outlined in FASB SFAS 109.

- 01 Federal Report the sum of the current Federal tax expense (or benefit) and deferred Federal tax expense (or benefit).
- 02 State and Local Report the sum of the current State and Local tax expense (or benefit) and deferred State and Local tax expense (or benefit).

Negative income tax expenditures may occur as a result of:

- An increase in the net deferred tax asset at the end of the fiscal year
- A decrease in the net deferred tax liability at the end of the fiscal year
- 03 Tax Structure Please designate who paid the reported tax expenses for your institution:
- Taxes were aggregate amounts paid by the multi-institution or multi-campus organization indicated in IC-Header for all associated institutions. This option is applicable if the reported income tax expenses in Part F are amounts paid by the multi-institution or multi-campus organization indicated by your institution in Part B of the IC-Header component. The aggregate amounts are tax expenses paid by the organization for all institutions that it owns, governs, or controls.
- Taxes were aggregate amounts paid by a multi-institution or multi-campus organization NOT indicated in IC-Header for all associated institutions. This option is applicable if the reported income tax expenses in Part F are amounts paid by a multi-institution or multi-campus organization that was not indicated in Part B of the IC-Header component, which can include a subsidiary of the organization indicated in IC-Header. The aggregate amounts are tax expenses paid by the organization for all institutions that it owns, governs, or controls.
- Taxes were amounts paid by the reporting institution. This option is applicable to institutions, including those in IPEDS parent/child relationships, that do not belong to a multi-institution or multi-campus organization. The reported amounts are tax expenses paid by the institution.

A multi-institution or multi-campus organization includes organizations with two or more institutions or campuses. Non-postsecondary education agencies that govern or control institutions include, but are not limited to, public school districts, art organizations, hospitals and other medical/health organizations.

Do not include:

- coordinating systems
- · single institution owner
- single institution corporate name
- single institution governing board
- consortia
- associations
- · religious affiliation

Note that under the GAAP, when a company is in a valuation allowance position, they are no longer allowed to record a tax benefit related to their current year pretax losses until the valuation allowance is determined to be more likely than not realized. Institutions that recognized valuation measurements for the Fiscal Year should state this in the context box provided.

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### Part A - Balance Sheet Information, Page 1

This part is intended to report institutional assets, liabilities, and equity.

Financial data should agree with the GPFS.

- **01) Total Assets** Enter the amount from your GPFS which is the sum of:
  - a) Cash, cash equivalents, and temporary investments;
  - b) Receivables, net (net of allowance for uncollectible amounts);
  - c) Inventories, prepaid expenses, and deferred charges;
  - d) Amounts held by trustees for construction and debt service;
  - e) Long-term investments;

- f) Plant, property, and equipment; and,
- g) Other assets

These terms are discussed below.

- a) Cash, cash equivalents, and temporary investments Cash equivalents are short term, highly liquid investments that are 1) readily converted to cash, and 2) so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Examples are U.S. Treasury bills, certificates of deposit, bankers acceptances, repurchase agreements, and commercial paper. Include amounts for currency on hand and deposits held by financial institutions that can be added to or withdrawn without limitation, such as demand deposits.
- b) Receivables, net (net of allowance for uncollectible amounts) Include accounts receivable for all purposes, including billings for education and general programs and auxiliary enterprise activities; student loans receivable; government appropriations receivable; amounts receivable on grants and contracts; accrued dividends and interest receivable; claims against vendors; advances to employees; and reimbursements receivable from affiliated organizations. All accounts receivable should be reported net of an allowance for uncollectible accounts.
- c) Inventories, prepaid expenses, and deferred charges For inventories, include amounts for merchandise inventory held for resale, for example, items held for sale by a bookstore or a dining service. Include supplies and other inventoried items for internal user if recognized as an asset in the GPFS. For prepaid expenses and deferred charges, include amounts paid in advance of services received and expenses deferred because benefits relate to future rather than to current period activities. Examples include prepaid rent, prepaid insurance, bond issuance costs, pension costs or other outflows applicable to future periods.
- d) Amounts held by trustees for construction and debt service Include cash and investments held by trustees in accordance with agreements that limit expenditure of those amounts to purchase of plant, property, or equipment or to payment of principle and interest of bonds and notes payable or other long-term debt.
- e) Long-term investments Include the amount for all assets held for long-term investment.
- f) Plant, property, and equipment, net of accumulated depreciation Include the amount for the balances of land, buildings, equipment, and construction in progress, combined and net of accumulated depreciation.
- **q) Other assets** Include all other assets not reported elsewhere.
- **01a)** Long-term investments Enter the end-of-year market value for all assets held for long-term investments. Long-term investments should be distinguished from temporary investments based on the intention of the organization regarding the term of the investment rather than the nature of the investment itself. Thus, cash and cash equivalents which are held until appropriate long-term investments are identified should be treated as long-term investments. Similarly, cash equivalents strategically invested and reinvested for long-term purposes should be treated as long-term investments. (FARM para. 415)
- **01b) Property, plant, and equipment, net of accumulated depreciation** Includes end-of-year historical cost for categories such as land, buildings, improvements other than buildings, equipment, and library books, combined and net of accumulated depreciation. (FARM para. 415)
- **01c) Intangible assets, net of accumulated amortization** Report all assets consisting of certain nonmaterial rights and benefits of an institution, such as patents, copyrights, trademarks and goodwill. The amount reported should be reduced by total accumulated amortization. (FARM para. 409)
- **02) Total liabilities** Enter the amount from your GPFS which is the sum of:
  - a) Accounts payable;
  - b) Deferred revenues and refundable advances;
  - c) Post-retirement and post-employment obligations;
  - d) Other accrued liabilities;
  - e) Bonds, notes, and capital leases payable and other long-term debt, including current portion;
  - f) Government grants refundable under student loan programs; and,
  - g) Other liabilities.

These terms are discussed below.

- a) Accounts payable Includes the total of accounts payable to suppliers.
- b) Deferred revenues and refundable advances Includes short-term deferrals and advances including student deposits, advances from third parties for services not yet performed, short-term advances on grants or contracts (including those from the government), and refunds due to third parties for amounts previously received.
- c) Post-retirement and post-employment obligations Include amounts for pension obligations, post-retirement healthcare benefit obligations, severance obligations, and similar post-retirement and post-employment obligations.
- d) Other accrued liabilities Include amounts for any accrued liabilities, including accrued interest payable, salary and benefit (payroll) accruals, and similar accrued expenses not found in another category.
- e) Bonds, notes, and capital leases payable and other long-term debt, including current portion Include amounts for all long-term debt obligations including bonds payable, mortgages payable, capital leases payable, and long-term notes payable. If the current portion of long-term debt is separately reported in the GPFS, include that amount.
- f) Government grants refundable under student loan programs Include amounts advanced to the institution by a governmental entity for purposes of making loans to students (if recognized as a liability in the GPFS).
- g) Other liabilities Include all other liabilities not reported elsewhere.
- **02a) Debt related to property, plant, and equipment** Include amounts for all long-term debt obligations including bonds payable, mortgages payable, capital leases payable, and long-term notes payable. (FARM para. 420.3, 423) If the current portion of long-term debt is separately reported in the GPFS, include that amount.
- **03) Total equity** The amount calculated here is important because it will be carried forward to Part B. This amount is calculated as the difference between total assets reported on line 01 and total liabilities reported on line 02. The calculated value should equal the amount from your GPFS which is the sum of:
  - a) Stock (common, preferred, treasury, etc.) and additional paid-in-capital;
  - b) Retained earnings; and,
  - c) Accumulated other comprehensive income.

These terms are discussed below.

- a) Stock (common, preferred, treasury, etc.) and additional paid-in-capital Include the amount of capital stock and additional paid-in-capital. Include all capital stock (i.e., common, preferred, treasury) and donated capital.
- **b) Retained earnings** Include the amount of earnings that have not been distributed to stockholders. Retained earnings is the portion of a corporation's equity that represents cumulative net income, less losses and dividends.
- c) Accumulated other comprehensive income Includes the amount of cumulative comprehensive income excluded from net income. Accumulated other comprehensive income is the company's change in total stockholder's equity from all sources other than the owners of the business and net income. This includes foreign currency translation adjustments and unrealized gains or losses on certain investments (i.e., debt or equity securities classified as available-for-sale). (SFAS Numbers 115 and 130.)
- **04) Total liabilities and equity** This amount is calculated as the sum of total liabilities reported on line 02 and total equity calculated on line 03. This amount equals total assets reported on line 01.

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#### Part A - Balance Sheet Information, Page 2

#### Property, Plant, and Equipment

Property obtained under capital leases should be reported in the categories that best describe the property, such as equipment, buildings, etc. (FARM para. 415)

Gross Asset Amounts - The amounts on lines A05 - A09 are the total carrying amounts, without reducing the amounts for accumulated depreciation.

- **05) Land and land improvements** Provide end of year values for land and land improvements as a reconciliation of beginning of the year values with additions to and retirements of land and land improvements to obtain end of year values. Use your underlying institutional records.
- **06) Buildings** End of year values for buildings represent a reconciliation of beginning of the year values with additions to and retirements of building values to obtain end of year values. Capitalized leasehold improvements should be included on this line if the improvements are related to leased facilities.
- **07) Equipment, including art and library collections** End of year values for equipment represents a reconciliation of beginning of the year values with additions to and retirements of equipment values to obtain end of year values. Capitalized leasehold improvements should be included on this line if the improvements are to leased equipment.
- **08)** Construction in progress Report capital assets under construction and not yet placed into service.
- **09) Other** Report all other amounts for capital assets not reported in lines 05-08.
- 10) Total Plant, Property, and Equipment This calculated value is generated using this formula:

$$A10 = (A05 + \dots A09)$$

11) Accumulated depreciation - Report all depreciation amounts, including depreciation on assets that may not be included on any of the above lines.

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### Part B - Summary of Changes in Equity

### PLEASE COMPLETE PART A BEFORE PROVIDING DATA FOR PART B.

This part is intended to report a summary of changes in equity and to determine that all amounts being reported on the Balance Sheet Information (Part A), Revenues and Other Additions (Part D), and Expenses by Function (Part E) are in agreement.

- **01 Total revenues -** Enter all revenues that agree with the revenues recognized in your GPFS. The amount provided here is important because it will be carried forward to Part D.
- **02 Total expenses -** Enter all expenses that agree with the expenses recognized in your GPFS. The amount provided here is important because it will be carried forward to Part E.
- **03 Sum of specific changes in equity -** This calculated value is generated using this formula:

```
B03 = B04 - (B01 - B02)
```

The amount above should equal the sum of these amounts found in your GPFS:

- a) Gains or (losses) on sale of plant assets;
- b) Other nonoperating gains or (losses);
- c) Provision for Federal and State income tax (where applicable);
- d) Discontinued operations;
- e) Extraordinary gain or (loss); and,
- f) Cumulative effect of change(s) in accounting principle.

Because this is a calculated value, data providers are advised to compare this amount with the corresponding amount from their GPFS or underlying records. If these amounts differ materially, the data provider is advised to check the other amounts provided on this screen for data entry errors.

These terms are discussed below.

- a) Gains or (losses) on sale of plant assets Include the net gain or loss on the sale of plant, property and equipment reported in your GPFS.
- b) Other nonoperating gains or (losses) Include gains or losses recognized in your GPFS other than those reported previously.
- c) Provision for Federal and State income tax (where applicable) Include amounts associated with income tax expenses where applicable.
- d) Discontinued operations Include amounts for discontinued operations (if any) reported in your GPFS.
- e) Extraordinary gain or (loss) Include amounts for extraordinary items (if any) reported in your GPFS.
- f) Cumulative effect of change(s) in accounting principle Includes amounts reported as the cumulative effect of change(s) in accounting principle (if any) reported in your GPFS.
- **04 Net income -** Enter the amount of net income found in your GPFS.

- **05 Other changes in equity** Enter the sum of these amounts: investments by owners, distributions to owners, unrealized gains (losses) on securities and other comprehensive income, and other additions to (deductions from) owners' equity.
- **06 Equity, beginning of year -** The amount reported on this line should correspond to the total equity at the beginning of the reporting period as found in your GPFS.
- 07 Adjustments to beginning net equity This calculated value is generated using this formula:

```
B07 = B08 - (B04 + B05 + B06)
```

Check your GPFS to make sure this generated amount is equal to the sum of any unrealized gains (losses) on investments and any other adjustments to beginning net equity not reported elsewhere. This includes adjustments for retroactive application of changes in accounting principle and prior period adjustments. If these amounts differ materially, the data provider is advised to check the other amounts provided on this screen for data entry errors.

**08** – **Equity, end of year** - This amount is carried forward from the amount calculated in Part A, line 03. This amount should equal the total equity reported in your GPFS.

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### Part C-1: Scholarships and Fellowships

This section collects information about the sources of revenue that support (1) Scholarship and Fellowship expense and (2) discounts applied to tuition and fees and auxiliary enterprises.

For each source on lines 01-04, enter the amount of resources received from each source that are used for supporting scholarships and fellowships. Scholarships and fellowships include: grants-in-aid, trainee stipends, tuition and fee waivers, and prizes to students. Scholarships and fellowships do not include amounts provided to students as payments for services including teaching or research or as fringe benefits.

For lines 06 and 07, identify amounts that are reported in the GPFS as discounts and allowances only. "Discounts and allowance" means the institution displays the financial aid amount as a deduction from tuition and fees or a deduction from auxiliary enterprise revenues in its GPFS.

The allowance category is intended to be consistent with the definitions provided in the NACUBO Advisory Report on Accounting and Reporting Scholarship Allowances to Tuition and Other Fee Revenues by Higher Education (AR 97-1, January 17,1997), which is available at the NACUBO website (<a href="https://www.nacubo.org">www.nacubo.org</a>). AR 97-1 states:

"A scholarship allowance is the difference between the stated charge for goods and services provided by the institution and the amount which is billed to students and/or third parties making payments on behalf of students. In considering what is or is not revenue, the following rule applies amounts received to satisfy student tuition and fees will be reported as revenues only once (e.g. student fees, gifts, investment income) and only amounts received from students and third-party payers to satisfy tuition and fees will be recognized as tuition and fees revenue."

For more information on reporting discounts and allowances in scholarships and fellowships, access the (IPEDS Tip Sheet).

Refer to these specific instructions for more information about reporting student grants.

- **01: Pell grants (federal)** Report the total amount of Pell Grants awarded to the institution for the fiscal year. Private institutions generally report Pell Grants as agency transactions.
- **02: Other federal grants** Report the amount awarded to the institution under federal student aid programs other than Pell, such as the Federal Supplemental Education Opportunity Grants (FSEOG), DHHS training grants (aid portion only), and federal portion of State Student Incentive Grants (SSIG). Include Higher Education Emergency Relief Act (HEERF) grants funded under the Coronavirus Aid, Relief, and Economic Security (CARES) Act, Coronavirus Response and Relief Supplemental Appropriations Act (CRRSAA), and American Rescue Plan (ARP) Act. Do not include institutional matching portions for any of these programs here, they should be reported under institutional grants. Do not include Federal Direct Student Loans, Federal Work Study, or federal veteran education benefits.
- **03a: Grants by state government** Report the amount of state grants received for funding scholarships and fellowships such as the state share of State Student Incentive Grants (SSIGs). Report portable student aid from another state as a state source.
- **03b: Grants by local government** Report local government grants received for funding scholarships and fellowships.
- **04: Institutional grants** Enter the amount awarded to students from institutional resources.
- **05: Total revenue that funds scholarship and fellowships** This calculated value is the sum of lines 01 through 04. Because this is a calculated value, data providers are advised to check this amount with the corresponding amount on their GPFS or underlying records. If these amounts differ materially, the data provided is advised to check the other amounts provided on this screen for data entry errors.
- **06: Discounts and allowances applied to tuition and fees** Enter the amount of allowances (scholarships) applied to tuition and fees. The amount on this line, when added to the amount in Part D, line 01 equals gross tuition and fees. (FARM para. 460)
- **07: Discounts and allowances applied to auxiliary enterprise revenues** Enter the amount of allowances (scholarships) applied to auxiliary enterprise revenues (e.g., dormitory charges). The amount on this line, when added to the amount in Part D, line 07 equals gross auxiliary enterprise revenue. (FARM para. 460)
- **08 Total discounts & allowances** This line is generated by summing the discounts and allowances reported to both tuition & fees and auxiliary enterprises entered in lines 6 and 7.

### Part C-2: Sources of Discounts and Allowances

This part is intended to report details about sources of discounts and allowances.

For each source on lines 01 – 05, enter the amount of the scholarships and fellowships source applied to (1) tuition and fees discounts and allowances and (2) auxiliary enterprises discounts and allowances. The amount of the source applied to total discounts and allowances will be automatically calculated for you in the 3rd column. Line 18 has been preloaded from data entered in Part C-1: Scholarships and Fellowships, line 06 for the 1st column "Tuition and fees discounts & allowances," line 07 for the 2nd column "Auxiliary enterprises discounts & allowances," and line 08 for the 3rd column "Total discounts & allowances."

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This part is intended to report revenues by source.

### The revenues and investment return reported in this part should agree with the revenues reported in the institution's GPFS.

All revenue source categories are intended to be consistent with the definitions provided for private institutions according to the NACUBO Financial Accounting and Reporting Manual (FARM).

Exclude from revenues (and expenses) internal changes and credits. Internal changes and credits include charges between parent and subsidiary only if the two are consolidated in the amounts reported in the IPEDS survey.

Refer to these specific instructions for more information about reporting revenues and investment return.

**01: Tuition and fees (net of amount reported in Part C, line 06)** – Enter the amount of tuition and educational fees net of any allowances applied in the GPFS. Include in this amount all fees for continuing education programs, conferences, and seminars.

#### Government Appropriations, Grants and Contracts

**02a: Federal appropriations** – Enter all amounts received from the federal government through a direct appropriation of Congress, except grants and contracts, which should be reported on line 02b. An example of a federal appropriation is a federal land-grant appropriation. (FARM para. 463) **Do not include Pell Grants on this line. Do not include any ARRA revenues on this line (see line 08 in this part).** 

**02b: Federal grants and contracts** – Enter all revenues from federal agencies that are for specific undertakings such as research projects, training projects, and similar activities, including contributions from federal agencies. If federal Pell and similar student aid grants are treated as agency transactions in your GPFS, they are excluded from this amount. If federal Pell and similar student aid grants are treated in your GPFS as student aid expenses or as allowances when awarded, include the grant revenue on this line and in Part E. (FARM para. 464) Include Higher Education Emergency Relief Act (HEERF) grants funded under the CARES, CRRSA, and ARP Acts. Do not include any ARRA revenues on this line (see line 08 in this part).

**03a: State appropriations** – Enter all amounts received from a state government through a direct appropriation of its legislative body, except state grants and contracts, which should be reported in line 03b. An example of a state appropriation that should be entered in line 03a is an annual state appropriation for operating expenses of the institution. (FARM para. 463) Do not include any ARRA revenues on this line (see line 08 in this part).

**03b: State grants and contracts** – Enter all revenues from state government agencies that are for specific undertakings such as research projects, training projects, and similar activities, including contributions from state agencies. If state grants for student aid are treated as agency transactions in your GPFS, they are excluded from this amount. If state grants for student aid are treated in your GPFS as student expenses or as allowances when awarded, include the grant revenue on this line and in Part E. (FARM para. 464) Do not include any ARRA revenues on this line (see line 08 in this part).

**03c:** Local government appropriations – Enter all amounts received from a local government (i.e., city and/or county) through a direct appropriation of its legislative body, except for local grants and contracts, which should be reported on line 03d. An example of a local appropriation that should be entered on line 03c is an annual appropriation for operating expenses of the institution. (FARM para. 463)

**03d:** Local grants and contracts – Enter all revenues from local government agencies that are for specific undertakings such as research projects, training projects, and similar activities, including contributions from local agencies. If local grants for student aid are treated as agency transactions in your GPFS, they are excluded from this amount. If local grants for student aid are treated in your GPFS as student aid expenses or as allowances when awarded, include the grant revenue on this line and in Part E. (FARM para. 464)

#### Private Gifts, Grants, and Contracts

**04: Private gifts, grants, and contracts** – Enter revenues from private (non-governmental) entities including revenue from research or training projects and similar activities.

## Other Revenue

**05: Investment income and investment gains (losses) included in net income** – Enter all investment income including: dividends; interest; rents and royalties; gains and losses (realized and unrealized) from holding investments that are included in net income in accordance with the SFAS No. 115; student loan interest; and amounts distributed from irrevocable trusts held by others (collectively referred to as "investment income").

Part D, line 05 should include all investment income and net investment gains (losses) included in net income in your institution's GPFS. Net investment gains (losses) included in other comprehensive income should be reported in Part B, line 03.

**06:** Sales and services of educational activities – Enter all revenues derived from the sales of goods or services that are incidental to the conduct of instruction, research or public service, and revenues of activities that exist to provide instructional and laboratory experience for students and that incidentally create goods and services that may be sold. Examples include film rentals, scientific and literary publications, testing services, university presses, dairies, and patient care clinics that are not part of a hospital.

**07:** Sales and services of auxiliary enterprises (net of amount reported in Part C, line 07) - Enter revenues generated by the auxiliary enterprise operations, net of any allowances applied in the GPFS. Auxiliary enterprises are operations that exist to furnish a service to students, faculty, or staff, and that charge a fee that is directly related to the cost of the service. Examples are residence halls, food services, student health services, intercollegiate athletics, college unions, college stores, and movie theaters.

**12: Hospital Revenue (if applicable)** - Enter the revenues and gains of hospitals operated as a component of a reporting institution of higher education. (FARM para. 465) If your hospital is reporting in IPEDS educational program activity that is conducted separate from an institution of higher education, do not use this line. Refer to the special instructions below.

## SPECIAL INSTRUCTIONS FOR CERTAIN HOSPITALS AND/OR MEDICAL CENTERS

Hospitals and/or medical centers reporting educational program activity that is operated by an entity for which the primary function is other than higher education should complete the IPEDS Finance Survey as follows:

- a. Include in Part D the revenues directly associated with the educational programs offered. Combine the revenues of all educational programs offered.
- b. Do not complete Part D, line 12 (Hospital revenue). This information is required only for hospitals whose financial activity is reported as a component of an institution of higher education.
- c. Include in Part E all expenses associated with instruction and educational support services based on your underlying accounting records. Combine the expenses of all educational programs offered.
- d. Complete Part A and Part B if the information for the educational program(s) component is obtainable from the underlying accounting records. Do not report information for the hospital as a whole.
- **08: Other revenue** This calculated value is generated using this formula:

D08 = D09 - (D01 + ... + D07)

The amount above should be equal to corresponding amounts found in your GPFS. Excluded from this amount are gains or other unusual or nonrecurring items that are required to be included in Part B, such as gains on the sale of plant assets and extraordinary gains. If this generated amount is negative, this is an indication that amounts entered on this screen are not consistent with your audited GPFS or underlying records.

- **09: Total revenues and investment return** This amount is carried forward from Part B, line 01. Please check to make sure that the amount carried forward is the same as the amount found in your GPFS.
- 10: 12-month Student FTE from E12 This number for full-time equivalent (FTE) student enrollment is carried over from the 12-month enrollment survey
- 11: Total revenues and investment return per Student FTE This amount is generated by dividing line 09 by line 10. This calculated value is used by the system to compare the data reported by the institution to the data of institutions that are in the same sector (e.g., public/private, 4-year/2-year) to see if the calculated value is an extreme value that is too high or low. While it is not anticipated that your institution would have the same overall revenues, this comparison may be useful for ensuring that all appropriate revenues have been included in the finance survey component, or excluded when appropriate.

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### **Part E-1 – Expenses by Functional Classification**

#### PLEASE COMPLETE PART B BEFORE PROVIDING DATA FOR PART E.

Part E is intended to report expenses by function. All expenses recognized in the GPFS should be reported using the expense functions provided on lines 01–06, 10, and 11. These functional categories are consistent with Chapter 5 (Accounting for Independent Colleges and Universities) of the NACUBO FARM. (FARM para 504)

Institutions that do not have access to FARM can refer to Appendix B of the NACUBO Advisory Report 2010-1, Public Institutions: Methodologies for Allocating Depreciation, Operation and Maintenance of Plant, and Interest Expenses to Functional Expense Categories for more detailed information on the expense categories. Although this document was written for public institutions, the expenditure definitions are applicable to private institutions also. The advisory is available online <a href="here">here</a>.

Although for-profit institutions are not required to report expenses by functions in their GPFS, please report expenses by functional categories using your underlying accounting records. Expenses should be assigned to functional categories by direct identification with a function, wherever possible. When direct assignment to functional categories is not possible, an allocation is appropriate. Objective methods of allocating expense are preferable to subjective methods and may be based on financial or nonfinancial data.

The total for expenses on line 07 should agree with the total expenses reported in your GPFS including interest expense and any other non-operating expense.

Do not include losses or other unusual or nonrecurring items in Part E. (Special items including gains and losses should be reported in Part B.) Operation and maintenance of plant expenses are no longer reported as a separate functional expense category. Instead these expenses are to be distributed, or allocated, among the other functional expense categories.

### Expenses by Functional Classification

**Column 1, Total amount** - Enter the total expense for each applicable functional category listed on lines 01–05, and 10. Total expenses, line 07, should agree with the total expenses reported in your GPFS.

**Column 2, Salaries and wages** – This column describes the natural classification of salary and wage expenses incurred in each functional category. For this classification, enter the amount of salary and wage expenses for the function identified in lines 01-05, 10, and 07. Do NOT include Operation and maintenance of plant (O&M) expenses in this category because O&M expenses are reported in a separate natural classification category.

Refer to these specific instructions for more information about reporting expenses.

- **01 Instruction** Enter the instruction expenses of the colleges, schools, departments, and other instructional divisions of the institution and expenses for departmental research and public service that are not separately budgeted. The instruction category includes general academic instruction, occupational and vocational instruction, special session instruction, community education, preparatory and adult basic education, and remedial and tutorial instruction conducted by the teaching faculty for the institution's students. Include expenses for both credit and non-credit activities. Exclude expenses for academic administration if the primary function is administration (e.g., academic deans). Such expenses should be entered on line 03a. (FARM para. 703.4)
- **02a Research** Enter the expenses for activities specifically organized to produce research outcomes and either commissioned by an agency external to the institution or separately budgeted by an organizational unit within the institution. The category includes institutes and research centers, and individual and project research. Do not report nonresearch sponsored programs (e.g., training programs) on this line. Training programs generally are reported on line 01 (Instruction). (FARM para. 703.5)
- **02b Public service** Enter the expenses specifically for public service and for activities established primarily to provide noninstructional services beneficial to groups external to the institution. Examples are seminars and projects provided to the particular sectors of the community. Include expenses for community services, cooperative extension services, and public broadcasting services. (FARM para. 703.6)
- **03a Academic support** Enter the expenses for support services that are an integral part of the institution's primary mission of instruction, research, or public service and that are not charged directly to these primary programs. Include expenses for libraries, museums, galleries, audio/visual services, academic development, academic computing support, course and curriculum development, and academic administration. Include expenses for medical, veterinary and dental clinics if their primary purpose is to support the institutional program, that is, they are not part of a hospital. (FARM para. 703.7)
- **03b Student services** Enter the expenses for admissions, registrar activities and activities whose primary purpose is to contribute to students emotional and physical well-being and to their intellectual, cultural and social development outside the context of the formal instructional program. Examples are career guidance, counseling, financial aid administration, student records, athletics, and student health services, except when operated as a self-supporting auxiliary enterprise. (FARM para. 703.8)
- **03c Institutional support –** Enter the expenses for the day-to-day operational support of the institution. Include expenses for general administrative services, executive direction and planning, legal and fiscal operations, administrative computing support, and public relations/development. (FARM para. 703.9)
- **04 Auxiliary enterprises** Enter expenses of essentially self-supporting operations of the institution that exist to furnish a service to students, faculty, or staff, and that charge a fee that is directly related to, although not necessarily equal to, the cost of the service. Examples are residence halls, food services, student health services, intercollegiate athletics (only if essentially self-supporting), college unions, college stores, faculty and staff parking, and faculty housing. (FARM para. 703.11)

**05 – Net grant aid to students (net of tuition and fee allowances) -** Enter on this line ONLY scholarships and fellowships recognized as expenses in your GPFS. Do not include Federal Work Study expenses on this line. Work study expenses should be reported within the function where the student worked. Whereas in the past, most student awards were recorded as expenses under this classification, most student awards are now reported as either scholarship allowances or agency transactions. Student awards, made from contributed funds or grant funds, that are under the control of the institution (the institution decides who gets the award) result in allowances that reduce tuition or auxiliary enterprise revenue. Student awards, made from grant funds, that are made to students identified by the grantor are considered agency transactions and do not result in either revenues or expenses. Scholarships and fellowships in the form of allowances applied to tuition and fees should be reported in Part C, line 06, and not included in Part E, line 05. Scholarships and fellowships in the form of allowances applied to auxiliary services should be reported in Part C, line 07, and not included in Part E, line 05. (FARM para. 703.10)

According to NACUBO Advisory Report 97-1 (January 17, 1997), scholarships and fellowships are "expenses to the extent that the organization incurs incremental expense in providing goods and services." Thus payments made by the institution to students or third parties in support of the total cost of education are expenses if those payments are made for goods and services NOT provided by the institution. Examples include payments for services to third parties (including students) for off-campus housing or for the cost of board not provided by institutional contract meal plans.

10 – Hospital services (as applicable) – Enter all expenses associated with the operation of a hospital reported as a component of an institution of higher education. Include nursing expenses, other professional services, administrative services, fiscal services, and charges for operation and maintenance of plant. (FARM para. 703.12) Hospitals or medical centers reporting educational program activities conducted independent of an institution of higher education (not as a component of a reporting institution of higher education) should not complete this line. Refer to the special instructions below.

**SPECIAL INSTRUCTIONS FOR CERTAIN HOSPITALS AND/OR MEDICAL CENTERS** Hospitals and/or medical centers reporting educational program activity operated by an entity for which the primary function is other than higher education should complete the IPEDS Finance Survey as follows:

- a. Include in Part D the revenues directly associated with the educational programs offered. Combine the revenues of all educational programs offered.
- b. Do not complete Part D, line 13 (Hospital revenue). This information is required only for hospitals whose financial activity is reported as a component of an institution of higher education.
- c. Include in Part E all expenses associated with instruction and educational support services based on your underlying accounting records. Combine the expenses of all educational programs offered.
- d. Complete Part A and Part B if the information for the educational program(s) component is obtainable from the underlying accounting records. **Do not report information for the hospital as a whole.**
- **06 Other functional expenses -** This calculated value is generated using this formula:

E06 = E07 - (E01 + ... + E10)

Because this is a generated number, data providers are advised to compare this amount with a corresponding amount in the institution's GPFS. If these amounts differ materially, the data provider is advised to check the other amounts provided on this screen for data entry errors.

**07 – Total expenses –** This should be the same as the amount for total expenses found in your GPFS. Enter in columns 2, 3, 5, and 6 the total amount of each natural expense incurred by the institution. These amounts will be used to compute the amounts in line 06, as well as line 07

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## Part E-2 - Expenses by Natural Classification

This part is intended to collect expenses by natural classification. Do NOT include Operation and maintenance of plant (O&M) expenses in Salaries and Wages, Benefits, Depreciation, Interest, or Other Natural Expenses because O&M expense is reported in its own separate natural classification category.

### Expense by Natural Classification

- **07-2, Salaries & wages** This line is the total of salary and wage expenses incurred in all of the functional categories from the previous page. It has been carried over from Part E-1, Column 2 line 07.
- **07-3, Benefits** Enter the total amount of benefits expenses incurred.
- **07-4, Operation and Maintenance of Plant** This amount is used to show the distribution of operation and maintenance of plant expenses. Enter in this column the allocated amount of operation and maintenance of plant expenses for all functions listed on lines 01-06 in Part E-1.
- **07-5, Depreciation** Enter the total amount of depreciation incurred.
- **07-6, Interest** Enter in the total amount of interest incurred on debt.
- **07-7, All other Natural Expenses** This column will be calculated by the survey program as the difference between the total amount entered in 07-1 and the sum of 07-2 through 07-6. Please check the calculated amount for accuracy to determine that no keying errors have occurred.
- 07-1, Total amount This amount is carried forward from Part E-1, line 07, and should agree with the total expenses reported in your GPFS.
- **08-1, 12-month Student FTE from E12** This number for full-time equivalent (FTE) student enrollment is carried over from the 12-month enrollment survey.
- **09-1, Total Expenses & Deductions per Student FTE** This amount is generated by dividing line 07-1 by line 08-1. This calculated value is used by the system to compare the data reported by the institution to the data of institutions that are in the same sector (e.g., public/private, 4-year/2-year) to see if the calculated value is an extreme value that is too high or low. While it is not anticipated that your institution would have the same overall expenses, this comparison may be useful for ensuring that all appropriate expenses have been included in the finance survey component, or excluded when appropriate.

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### Part G - Financial Health

This part is intended to collect the numerator and denominator used to calculate financial health ratios that compose the Composite Financial Index (CFI).

- 01 Enter the amount of income/loss, prior to taxes, from the GPFS. Typically, this is the amount of total revenue minus operating expenses.
- 02 The amount of total revenues recognized in the GPFS (reported as part B, line 01) has been carried forward from Part B.

- **03** The institution's total equity has been carried forward from Part A. This is calculated as the total assets minus total liabilities, (reported as part A, line 03).
- **04** The institution's total assets (reported as part A, line 01) has been carried forward from Part A.
- **05** Enter the institution's adjusted equity, which is calculated as total equity (part A, line 03) minus net property, plant & equipment (part A, line 01b) and intangible assets (part A, line 01c).
- **06** Enter the institution's debt related to property, plant, and equipment at par (i.e., face value or nominal value). Include the current and non-current portion of plant related debt that must be repaid (e.g., premiums, discounts, issuance costs, and asset retirement obligations are not included).
- **07** The institution's total expense has been carried forward from Part B, line 02.

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# Glossary

Term	Definition
Academic support	A functional expense category that includes <u>expenses</u> of activities and services that support the institution's primary missions of instruction, research, and public service. It includes the retention, preservation, and display of educational materials (for example, libraries, museums, and galleries); organized activities that provide support services to the academic functions of the institution (such as a demonstration school associated with a college of education or veterinary and dental clinics if their primary purpose is to support the instructional program); media such as audiovisual services; academic administration (including academic deans but not department chairpersons); and formally organized and separately budgeted academic personnel development and course and curriculum development expenses. Also included are information technology expenses related to academic support activities; if an institution does not separately budget and expense information technology resources, the costs associated with the three primary programs will be applied to this function and the remainder to institutional support. Institutions include actual or allocated costs for operation and maintenance of plant, interest, and depreciation.
Accumulated depreciation	The total <u>depreciation</u> charged as <u>expenses</u> as of the reporting date (in the current year and in prior years) on the <u>capital assets</u> of the institution. <u>FASB</u> Statement No. 117 and <u>GASB Statement No. 34</u> require that accumulated depreciation to date be recognized.
Administrative unit	The <u>system</u> or central office in a multi-campus environment.
Allowances	That part of a scholarship or fellowship that is used to pay institutional charges such as <u>tuition</u> and fees or room and <u>board charges</u> .
Assets	Physical items (tangible) or rights (intangible) that have value and that are owned by the institution. Assets are useful to the institution because they are a source of future services or because they can be used to secure future benefits.
Audit opinion	An audit, performed by external (or outside) auditors, that usually consists of a one-page "opinion" letter on the general-purpose financial statements. The "opinion" paragraph of the letter usually states that "In our opinion, the financial statements present fairly, in all material respects, the financial position as of (date) and the results of operations for the year then ended, in conformity with accounting standards generally accepted in the United States." If the auditor cannot state completely the substance of the previous "opinion" sentence, then the auditor will add a phrase such as "except for" and state the basis for the exception. When the auditor includes exceptions to the opinion, the opinion is considered to be a "qualified opinion;" when no such exceptions are included, the opinion is considered to be an "unqualified opinion."
Auxiliary enterprises expenses	Expenses for essentially self-supporting operations of the institution that exist to furnish a service to students, faculty, or staff, and that charge a fee that is directly related to, although not necessarily equal to, the cost of the service. Examples are residence halls, food services, student health services, intercollegiate athletics (only if essentially self-supporting), college unions, college stores, faculty and staff parking, and faculty housing. Institutions include actual or allocated costs for operation and maintenance of plant, interest and depreciation.
Auxiliary enterprises revenues	Revenues generated by or collected from the auxiliary enterprise operations of the institution that exist to furnish a service to students, faculty, or staff, and that charge a fee that is directly related to, although not necessarily equal to, the cost of the service. Auxiliary enterprises are managed as essentially self-supporting activities. Examples are residence halls, food services, student health services, intercollegiate athletics, college unions, college stores, and movie theaters.
Book value	The dollar value of the physical asset at the time of construction or purchase of that asset, or, if the asset is a gift, the <u>market value</u> of the asset at the time of the gift. It may also be the difference between the balance of a <u>physical plant asset</u> account and its related <u>accumulated depreciation</u> account.
Buildings	<u>Capital assets</u> built or acquired for occupancy and use by the entity. These are structures such as classrooms, research facilities, administrative offices, and storage. Includes built-in fixtures and equipment that are essentially part of the permanent structure. Buildings held for the production of revenue are classified as investments.
Capital outlay	The cost of acquiring plant assets, adding to plant assets, and adding utility to plant <u>assets</u> for more than one accounting period.
Change in net assets	A term used to describe the net amount of <u>revenues</u> , <u>expenses</u> , <u>gains</u> , and <u>losses</u> for the reporting period. This appears on the Statement of Revenues, Expenses, and Changes in <u>Net Assets</u> for <u>GASB</u> organizations and on the Statement of Activities for <u>FASB</u> organizations.
Depreciation	The allocation or distribution of the cost of <u>capital assets</u> , less any salvage value, to <u>expenses</u> over the estimated useful life of the asset in a systematic and rational manner. Depreciation for the year is the amount of the allocation or distribution for the year involved.
Discounts and allowances	That part of a scholarship or fellowship that is used to pay institutional charges such as <u>tuition</u> and fees or room and <u>board</u> <u>charges</u> .

Equity	The excess of a private, for-profit institution's <u>assets</u> over its <u>liabilities</u> . It is the claim or stake of the owners.
Expenses	The outflow or other using up of <u>assets</u> or incurrence of <u>liabilities</u> (or a combination of both) from delivering or producing goods, rendering services, or carrying out other activities that constitute the institution's ongoing major or central operations or in generating <u>revenues</u> . Alternatively, expenses may be thought of as the costs of goods and services used to produce the educational services provided by the institution. Expenses result in a reduction of <u>net assets</u> .
Federal grants	Transfers of money or property from the Federal government to the education institution without a requirement to receive anything in return. These grants may take the form of grants to the institutions to undertake research or they may be in the form of student <u>financial aid</u> . (Used for reporting on the Finance component)
Federal Work Study (FWS)	A part-time work program awarding on- or off-campus jobs to students who demonstrate financial need. FWS positions are primarily funded by the government, but are also partially funded by the institution. FWS is awarded to eligible students by the college as part of the student's financial aid package. The maximum FWS award is based on the student's financial need, the number of hours the student is able to work, and the amount of FWS funding available at the institution. This is a type of Title IV Aid, but is not considered grant aid to students.
Fellowships	These are grants-in-aid and trainee stipends to graduate students. Fellowships do not include funds for which services to the institution must be rendered, such as payments for teaching, or loans.
Fringe benefits	Cash contributions in the form of supplementary or deferred compensation other than salary. Excludes the employee's contribution. Employee fringe benefits include retirement plans, social security taxes, medical/dental plans, guaranteed disability income protection plans, tuition plans, housing plans, unemployment compensation plans, group life insurance plans, worker's compensation plans, pension, and other benefits in-kind with cash options.
Functional Expense	A functional expense classification is a method of grouping expenses according to the purpose for which the costs are incurred. The classifications tell why an expense was incurred rather than what was purchased. (NACUBO FARM section 700)
Government appropriations (revenues)	Revenues received by an institution through acts of a legislative body, except grants and contracts. These funds are for meeting current operating expenses and not for specific projects or programs. The most common example is a state's general appropriation. Appropriations primarily to fund capital assets are classified as capital appropriations.
Grants and contracts (revenues)	Revenues from governmental agencies and nongovernmental parties that are for specific research projects, other types of programs, or for general institutional operations (if not government appropriations). Examples are research projects, training programs, student financial assistance, and similar activities for which amounts are received or expenses are reimbursable under the terms of a grant or contract, including amounts to cover both direct and indirect expenses. Includes Pell Grants and reimbursement for costs of administering federal financial aid programs. Grants and contracts should be classified to identify the governmental level - federal, state, or local - funding the grant or contract to the institution; grants and contracts from other sources are classified as nongovernmental grants and contracts. GASB institutions are required to classify in financial reports such grants and contracts as either operating or nonoperating.
Grants by local government (student aid)	Local government grants include scholarships or gift-aid awarded directly to the student. (Used for reporting Finance data)
Grants by state government (student aid)	Grant monies provided by the state such as Leveraging Educational Assistance Partnerships (LEAP) (formerly SSIG's); merit scholarships provided by the state; and tuition and fee waivers for which the institution was reimbursed by a state agency. (Used for reporting Finance data)
Hospital services	Expenses associated with a hospital operated by the postsecondary institution (but not as a component unit) and reported as a part of the institution. This classification includes nursing expenses, other professional services, general services, administrative services, and fiscal services. Also included are information technology expenses, actual or allocated costs for operation and maintenance of plant, interest and depreciation related to hospital capital assets.
Income tax	Domestic and foreign federal (national), state, and local (including franchise) taxes based on income.
Institutional grants	Scholarships and fellowships granted and funded by the institution and/or individual departments within the institution, (i.e., instruction, research, public service) that may contribute indirectly to the enhancement of these programs. Includes scholarships targeted to certain individuals (e.g., based on state of residence, major field of study, athletic team participation) for which the institution designates the recipient.
Institutional support	A functional expense category that includes <u>expenses</u> for the day-to-day operational support of the institution. Includes expenses for general administrative services, central executive-level activities concerned with management and long range planning, legal and fiscal operations, space management, employee personnel and records, logistical services such as purchasing and printing, and public relations and development. Also includes information technology expenses related to institutional support activities. If an institution does not separately budget and expense information technology resources, the IT costs associated with student services and operation and maintenance of plant will also be applied to this function.

Instruction	A functional expense category that includes <u>expenses</u> of the colleges, schools, departments, and other instructional divisions of the institution and expenses for departmental research and public service that are not separately budgeted. Includes general academic instruction, occupational and vocational instruction, community education, preparatory and adult basic education, and regular, special, and extension sessions. Also includes expenses for both credit and non-credit activities. Excludes expenses for academic administration where the primary function is administration (e.g., academic deans). Information technology expenses related to instructional activities if the institution separately budgets and expenses information technology resources are included (otherwise these expenses are included in academic support). Institutions include actual or allocated costs for operation and maintenance of plant, interest, and depreciation.
Intangible assets	Assets consisting of nonmaterial rights and benefits of an institution, such as patents, copyrights, trademarks and goodwill.
Integrated Postsecondary Education Data System (IPEDS)	The Integrated Postsecondary Education Data System (IPEDS), conducted by the NCES, began in 1986 and involves annual institution-level data collections. All postsecondary institutions that have a Program Participation Agreement with the Office of Postsecondary Education (OPE), U.S. Department of Education (throughout IPEDS referred to as "Title IV") are required to report data using a web-based data collection system. IPEDS currently consists of the following components: Institutional Characteristics (IC); 12-month Enrollment (E12); Completions (C); Admissions (ADM); Student Financial Aid (SFA); Human Resources (HR) composed of Employees by Assigned Position, Fall Staff, and Salaries; Fall Enrollment (EF); Graduation Rates (GR); Outcome Measures (OM); Finance (F); and Academic Libraries (AL).
Interest	The price paid (or received) for the use of money over a period of time. Interest income is one component of <u>investment income</u> . Interest paid by the institution is interest expense.
Investment gains	The gain derived from the investment of capital. Such gains may take the form of a market appreciation of the value of the investment. The gain may be realized if the asset or capital is sold or unrealized if the asset or capital is not sold.
Investment income	Revenues derived from the institution's investments, including investments of <u>endowment funds</u> . Such income may take the form of <u>interest</u> income, dividend income, rental income or royalty income and includes both realized and unrealized <u>gains</u> and <u>losses</u> .
Liabilities	Debts and obligations of the institution owed to outsiders or claims or rights, expressed in monetary terms, of an institution's creditors. GASB institutions are required to report liabilities under two categories - current liabilities and noncurrent liabilities.
Local government grants and contracts (revenues)	Revenues from local government agencies that are for training programs and similar activities for which amounts are received or expenditures are reimbursable under the terms of a local government grant or contract. These amounts can be treated as an allowance, an agency transaction, or as a student aid expense in the institution's <a href="General Purpose Financial Statements">General Purpose Financial Statements</a> <a href="General Purpose Financial Statements">(GPFS)</a> and are reported differently depending on their treatment. Generally, however, <a href="private institutions">private institutions</a> report these grants as <a href="mailto:allowances">allowances</a> when applied to the student's account and as local grant <a href="mailto:revenues">revenues</a> when received.
Long-term investments	Money or capital invested for purposes of receiving a profitable return over a period of time of more than one year. Long-term investments should be distinguished from temporary investments based on the intention of the organization regarding the terms of the investment rather than the nature of the investment itself. Includes: 1) cash held until appropriate investments are identified; 2) repurchase agreements and other money market media; 3) equity securities and mutual fund investments; 4) debt securities; 5) real estate held for income production; 6) beneficial interest in trusts; and 7) other. GASB institutions report these investments under "noncurrent assets."
Market value	The value of a good as determined in the market at a specific point in time or what individuals in the market for the good are willing to pay to obtain the good at a given point in time.
Natural Expense	A natural expense classification is a method of grouping expenses according to the type of costs that are incurred. The classifications tell what was purchased rather than why an expense was incurred. (NACUBO FARM section 700)
Net Assets	The excess of <u>assets</u> over <u>liabilities</u> or the residual interest in the institution's assets remaining after liabilities are deducted. The <u>change in net assets</u> results from <u>revenues</u> , <u>gains</u> , <u>expenses</u> , and <u>losses</u> . <u>FASB</u> institutions classify net assets into three categories: <u>permanently restricted</u> , <u>temporarily restricted</u> , and <u>unrestricted</u> . This term is similar to the "Net position" term used by GASB institutions.
Net grant aid to students (expenses)	The portion of <u>scholarships</u> and <u>fellowships</u> granted by an institution that exceeds the amount applied to institutional charges such as <u>tuition and fees</u> or room and board. The amount reported as expense excludes <u>allowances</u> .

Operation and maintenance of plant (O&M)	An expense category that includes <u>expenses</u> for operations established to provide service and maintenance related to campus grounds and facilities used for educational and general purposes. Specific expenses include: janitorial and utility services; repairs and ordinary or normal alterations of buildings, furniture, and equipment; care of grounds; maintenance and operation of buildings and other plant facilities; security; earthquake and disaster preparedness; safety; hazardous waste disposal; property, liability, and all other insurance relating to property; space and capital leasing; facility planning and management; and central receiving.  This expense <b>does</b> include amounts charged to <u>auxiliary enterprises</u> , <u>hospitals</u> , and <u>independent operations</u> . Also includes information technology expenses related to operation and maintenance of plant activities if the institution separately budgets and expenses information technology resources (otherwise these expenses are included in <u>institutional support</u> ).
Other federal grants	Federal monies awarded to the institution under federal government student aid programs, such as the Federal Supplemental Educational Opportunity Grants (FSEOG), DHHS training grants (aid portion only), the Leveraging Education Assistance Partnership (LEAP) program, and other federal student aid programs. Pell Grants are not included in this classification. Note: if the federal government selects the student recipients and simply transmits the funds to the institution for disbursement to the student, the amounts are not considered as revenues and subsequently there are no discounts and allowances or scholarships and fellowships expenses. If the funds are made available to the institution for selection of student recipients, then the amounts received are considered as nonoperating revenues and subsequently as discounts and allowances or scholarships and fellowships expenses.
Other Natural Expenses and Deductions	The sum of operating and nonoperating expenses not classified as salaries and wages, benefits, operation and maintenance of plant, interest, or depreciation. Prior to fiscal year 2016, this value included operation and maintenance of plant expenses. This category can include bad debts, income taxes, changes in value in split interest agreements, or changes in environmental liability obligations.
Pell Grant program	(Higher Education Act of 1965, Title IV, Part A, Subpart I, as amended.) Provides grant assistance to eligible <u>undergraduate</u> postsecondary students with demonstrated financial need to help meet education expenses.
Physical plant assets	These assets consist of land, <u>buildings</u> , improvements, <u>equipment</u> , and <u>library</u> books. Excluded are assets that are part of endowment or other capital fund investments in real estate. <u>Construction in progress</u> is excluded from this total until completed.
Physical plant indebtedness	Debt incurred in financing the institution's <u>capital assets</u> , including bonds, mortgages, notes, <u>capital leases</u> , and any other outstanding debt that was incurred to acquire, construct, or improve capital assets such as land, <u>buildings</u> , and improvements other than buildings, <u>equipment</u> , and <u>library</u> books. Excludes indebtedness that is part of endowment or other capital fund investments in real estate. Also excludes <u>construction in progress</u> .
Private gifts, grants and contracts (revenues)	Revenues from private donors for which no legal consideration is involved and from private contracts for specific goods and services provided to the funder as stipulation for receipt of the funds. Includes only those gifts, grants, and contracts that are directly related to instruction, research, public service, or other institutional purposes. Includes monies received as a result of gifts, grants, or contracts from a foreign government. Also includes the estimated dollar amount of contributed services.
Private grants and contracts (Revenues)	Revenues from private (non-governmental) entities that are for specific research projects, other types of programs, or for general institutional operations (if not government appropriations). Examples are research projects, training programs, and similar activities for which amounts are received or expenses are reimbursable under the terms of a grant or contract, including amounts to cover both direct and indirect expenses.
Public service	A functional expense category that includes <u>expenses</u> for activities established primarily to provide noninstructional services beneficial to individuals and groups external to the institution. Examples are conferences, institutes, general advisory service, reference bureaus, and similar services provided to particular sectors of the community. This function includes expenses for community services, cooperative extension services, and public broadcasting services. Also includes information technology expenses related to the public service activities if the institution separately budgets and expenses information technology resources (otherwise these expenses are included in academic support). Institutions include actual or allocated costs for operation and maintenance of plant, interest, and depreciation.
Research	A functional expense category that includes <u>expenses</u> for activities specifically organized to produce research outcomes and commissioned by an agency either external to the institution or separately budgeted by an organizational unit within the institution. The category includes institutes and research centers, and individual and project research. This function does not include nonresearch sponsored programs (e.g., training programs). Also included are information technology expenses related to research activities if the institution separately budgets and expenses information technology resources (otherwise these expenses are included in academic support.) Institutions include actual or allocated costs for operation and maintenance of plant, interest, and depreciation.
Revenues	The inflow of resources or other enhancement of <u>net assets</u> (or fund balance) of an institution or settlements of its <u>liabilities</u> (or a combination of both) from delivering or producing goods, rendering services, or other activities that constitute the institution's ongoing major or central operations. Includes revenues from fees and charges, appropriations, auxiliary enterprises, and contributions and other nonexchange transactions. Revenues are reported net of discounts and allowances (that is, the revenue reported is reduced by the amount of <u>discounts and allowances</u> ) for <u>FASB</u> institutions and for <u>GASB</u> institutions that have implemented GASB Statement No. 34.

Salaries and wages	Amounts paid as compensation for services to all employees - faculty, staff, part-time, full-time, regular employees, and student employees. This includes regular or periodic payment to a person for the regular or periodic performance of work or a service and payment to a person for more sporadic performance of work or a service (overtime, extra compensation, summer compensation, bonuses, sick or annual leave, etc.).
Sales and services of educational activities (revenues)	Revenues from the sales of goods or services that are incidental to the conduct of instruction, research or public service. Examples include film rentals, sales of scientific and literary publications, testing services, university presses, dairy products, machine shop products, data processing services, cosmetology services, and sales of handcrafts prepared in classes.
Scholarships and fellowships	Outright grants-in-aid, trainee stipends, tuition and fee waivers, and prizes awarded to students by the institution, including Pell grants. Awards to undergraduate students are most commonly referred to as "scholarships" and those to graduate students as "fellowships." These awards do not require the performance of services while a student (such as teaching) or subsequently as a result of the scholarship or fellowship. The term does not include loans to students (subject to repayment), College Work-Study Program (CWS), or awards granted to a parent of a student because of the parent's faculty or staff status. Also not included are awards to students where the selection of the student recipient is not made by the institution.
State and local government grants	State and local monies awarded to the institution under state and local student aid programs, including the state portion of State Student Incentives Grants (SSIG). (Used for reporting Student Financial Aid data)
State grants (revenues)	A sum of money or property bestowed on a postsecondary institution by a state government.
Student services	A functional expense category that includes <u>expenses</u> for admissions, registrar activities, and activities whose primary purpose is to contribute to students emotional and physical well-being and to their intellectual, cultural, and social development outside the context of the formal instructional program. Examples include student activities, cultural events, student newspapers, intramural athletics, student organizations, supplemental instruction outside the normal administration, and student records. Intercollegiate athletics and student health services may also be included except when operated as self-supporting auxiliary enterprises. Also may include information technology expenses related to student service activities if the institution separately budgets and expenses information technology resources (otherwise these expenses are included in institutional support.) Institutions include actual or allocated costs for operation and maintenance of plant, interest, and depreciation.
Title IV institution	An institution that has a written agreement with the Secretary of Education that allows the institution to participate in any of the Title IV federal student financial assistance programs (other than the State Student Incentive Grant (SSIG) and the National Early Intervention Scholarship and Partnership (NEISP) programs).
Tuition and fees (published charges)	The amount of <u>tuition</u> and <u>required fees</u> covering a full academic year most frequently charged to students. These values represent what a typical student would be charged and may not be the same for all students at an institution. If tuition is charged on a per-credit-hour basis, the average full-time <u>credit hour</u> load for an entire academic year is used to estimate average tuition. Required fees include all fixed sum charges that are required of such a large proportion of all students that the student who does not pay the charges is an exception.